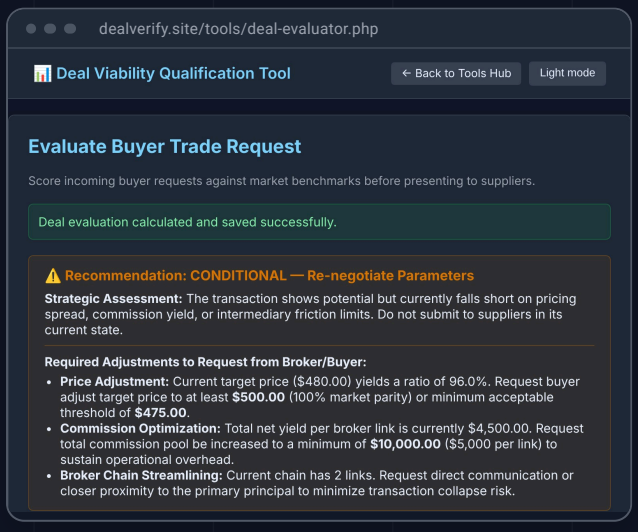
Comdexa

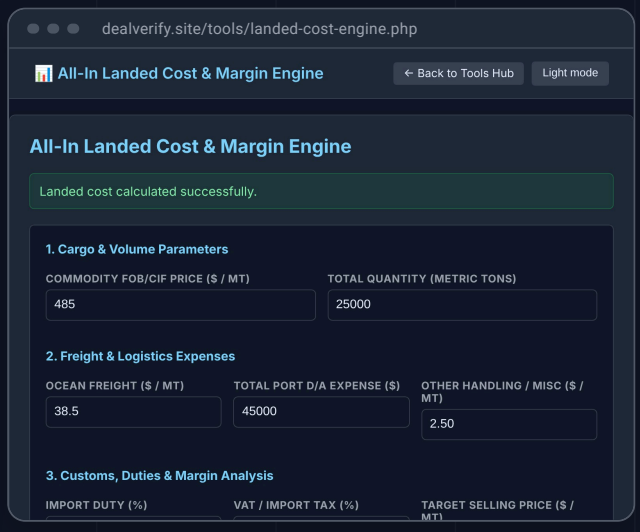
DEALVERIFY · THE AGENT TOOLKIT

Ten tools to qualify, price and ship commodity deals.

Built for brokers, agents and mandate holders who need real numbers fast. Included when you register and join DealVerify.

Free to register | Tools unlock with the one-time $49 | Earn 60% of the commission





dealverify.site

A Comdexa platform · Comdexa Limited, Hong Kong

WHY AGENTS LOSE DEALS

Deals fall apart on numbers nobody checked.

Most agents are not shipping, customs or finance specialists. The DealVerify toolkit gives you the numbers and the checks before you spend time on a deal.

Margins that disappear at landed cost.

Freight, port costs, duty and VAT turn a good-looking price into a loss when nobody has added them up.

Delay nobody budgeted.

A slow port call becomes demurrage, and it can wipe out an agent's commission.

Buyer paperwork nobody read closely.

LOIs and ICPOs with no bank details, vague terms or a long chain of intermediaries.

Leads that never get past "hello".

Chasing the wrong buyers, in the wrong place, with the wrong numbers.

Qualify the deal. Price it. Plan the shipment. Then present it with confidence.

Registration is free. The tools unlock when you join for a one-time $49 (non-refundable), which also opens every commodity course and live support. Free registrants cannot use the tools.

THE TOOLKIT

Ten tools. One login.

Grouped by the stage of the deal where you will use them.

TOOL 01
Deal Viability Qualification
Score a buyer request out of 100 before you pass it to a supplier.

TOOL 02
AI LOI & Document Analyzer
Paste an LOI or ICPO. Get key terms, red flags and questions to ask.

TOOL 03
Commodity Pricing Engine
Contract value, commission and net supplier value in one step.

TOOL 04
All-In Landed Cost & Margin
Freight, port costs, duty and VAT rolled into one landed cost and margin.

TOOL 05
Sea Voyage & Transit Estimator
AI transit estimates and a ready-to-send summary for any two locations.

TOOL 06
Laytime & Demurrage Profiler
Work out what a late port call could cost in demurrage.

TOOL 07
Port Disbursement Estimator
Estimate port costs from vessel size and days in port.

TOOL 08
Customs Tariff & Duty Matrix
Import duty and VAT estimates by commodity and country.

TOOL 09
Institutional Procurement Directory
AI-assisted buyer discovery by commodity and location.

TOOL 10
Commodity Metric Converter
Metric tons, pounds, kilograms and barrels in one click.

Screens show sample data. Calculators are estimates for planning and negotiation, not financial, legal, customs or shipping advice. AI results can be wrong: check them before you rely on them.

TOOLS 01 AND 02

Qualify before you chase

01

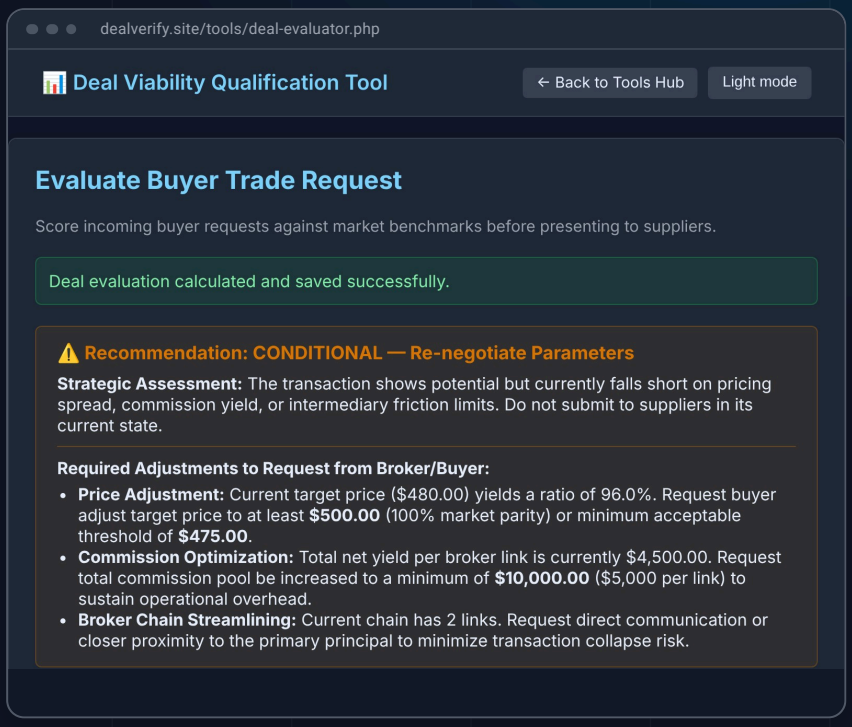
Deal Viability Qualification

WHAT IT DOES

Scores a buyer request out of 100 on price against market, broker-chain length, commission yield and proof-of-funds readiness. Returns Prime (green light), Conditional (yellow flag) or Archive (reject).

BENEFIT FOR AGENTS

Stop chasing deals that cannot close. A Conditional result lists exactly what to renegotiate.



02

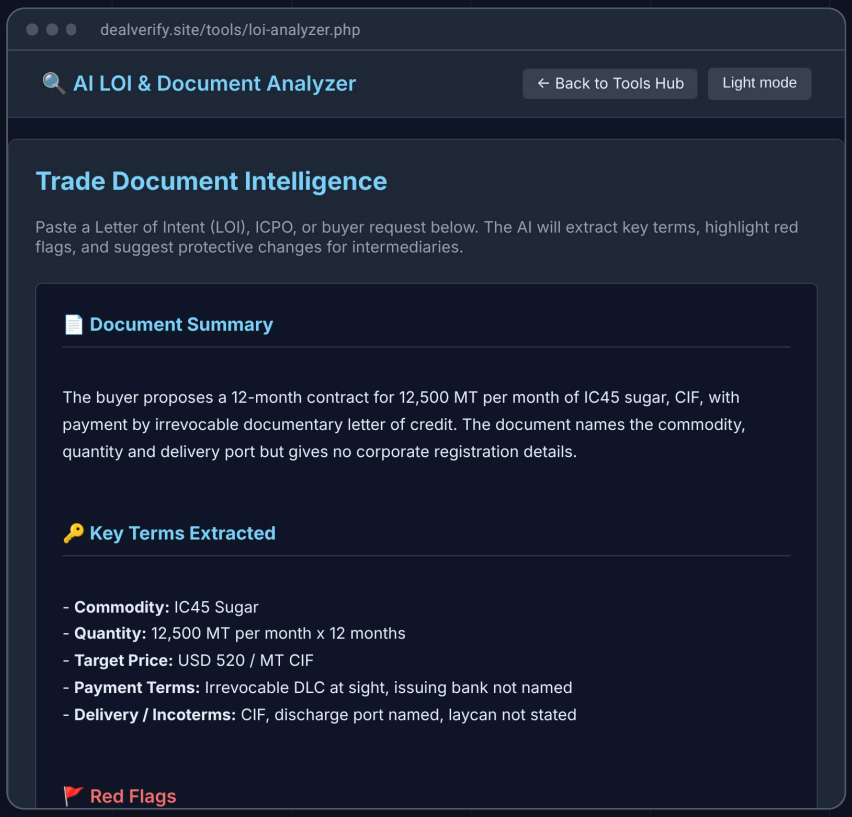
AI LOI & Document Analyzer

WHAT IT DOES

Paste the text of a Letter of Intent, ICPO or buyer request. The AI extracts the key terms, highlights red flags and suggests questions to put to the buyer.

BENEFIT FOR AGENTS

Read every document like a trade analyst, in seconds, and catch missing bank details or vague terms early. AI output: always review it yourself.



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TOOLS 03 AND 04

Know your numbers

03

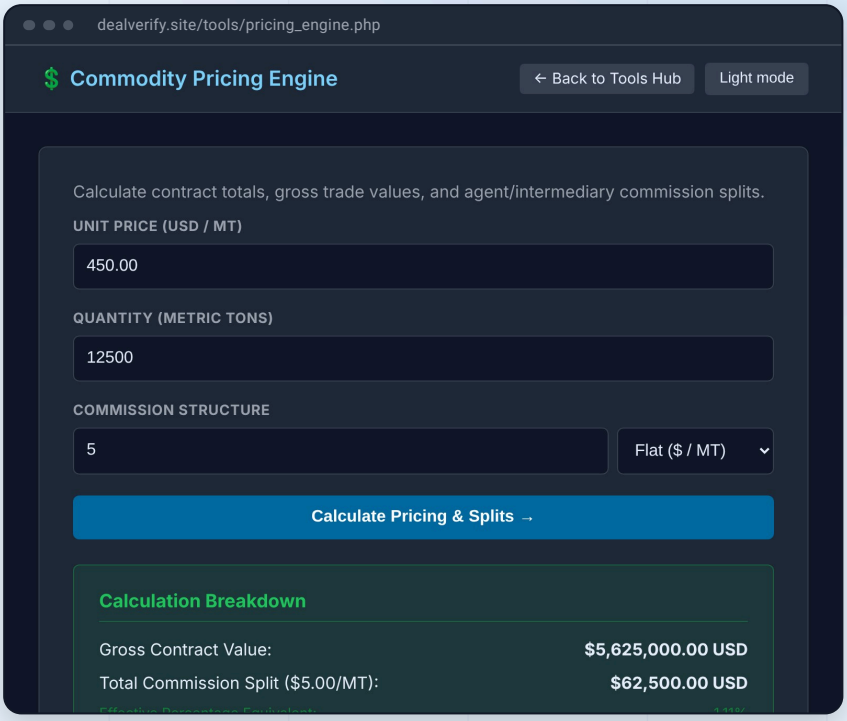
Commodity Pricing Engine

WHAT IT DOES

Enter unit price and quantity, then commission as a percentage or a flat $ per MT. See gross contract value, total commission, the effective percentage and net supplier value.

BENEFIT FOR AGENTS

Quote commission with confidence and show buyers and suppliers exactly what the numbers mean.



04

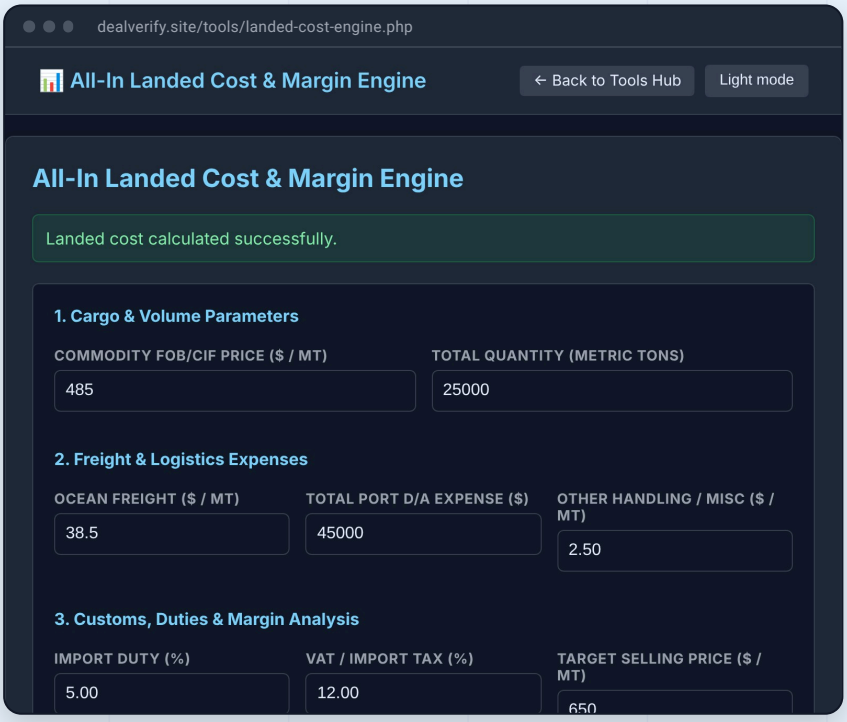
All-In Landed Cost & Margin

WHAT IT DOES

Combines commodity price, ocean freight, port disbursements, handling, import duty and VAT into an all-in landed cost per MT and per shipment, then compares it with a target selling price for net profit and margin.

BENEFIT FOR AGENTS

Know whether a deal makes money before you present it.



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TOOLS 05 AND 06

Plan the shipment

05

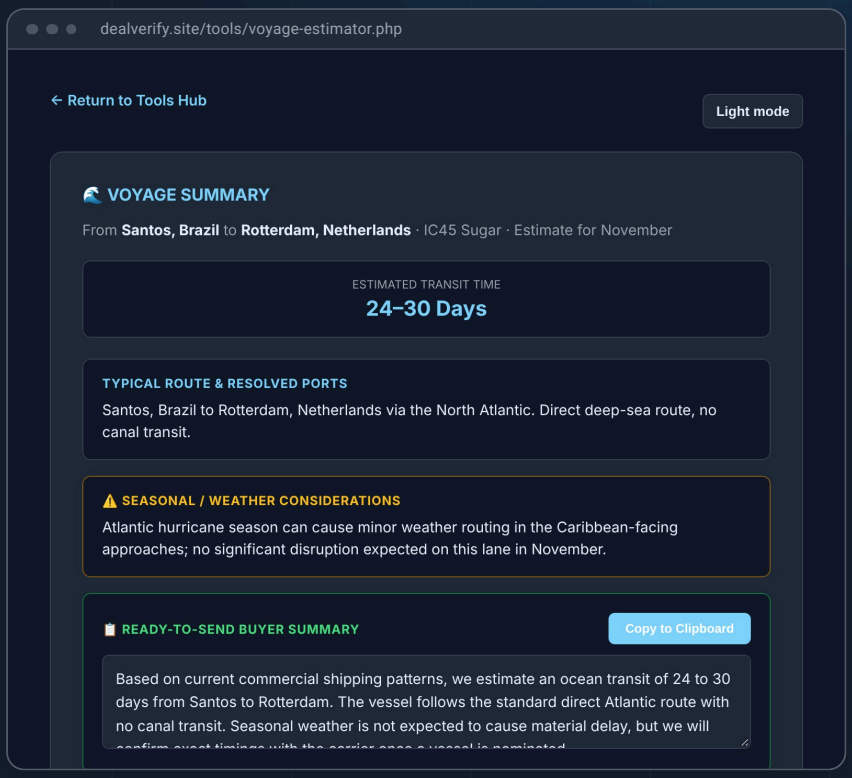
Sea Voyage & Transit Estimator

WHAT IT DOES

Type any two locations, even just a country or city. The AI picks the nearest major port, estimates a transit-time range, outlines the route and flags seasonal weather risk for the current month, then writes a short summary you can paste into an email.

BENEFIT FOR AGENTS

Give buyers and suppliers realistic timelines without being a shipping expert. Estimates only: confirm with a carrier.



06

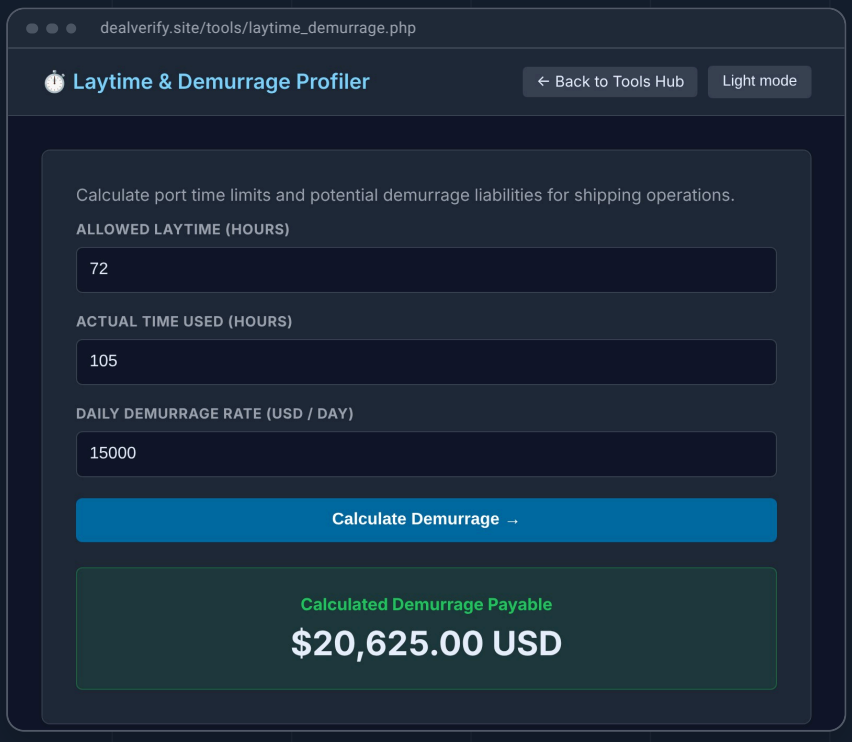
Laytime & Demurrage Profiler

WHAT IT DOES

Enter allowed laytime, actual time used and the daily demurrage rate. The profiler calculates the demurrage payable when time runs over.

BENEFIT FOR AGENTS

See the cost of delay before you agree shipping terms.



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TOOLS 07 AND 08

Port costs and duties

07

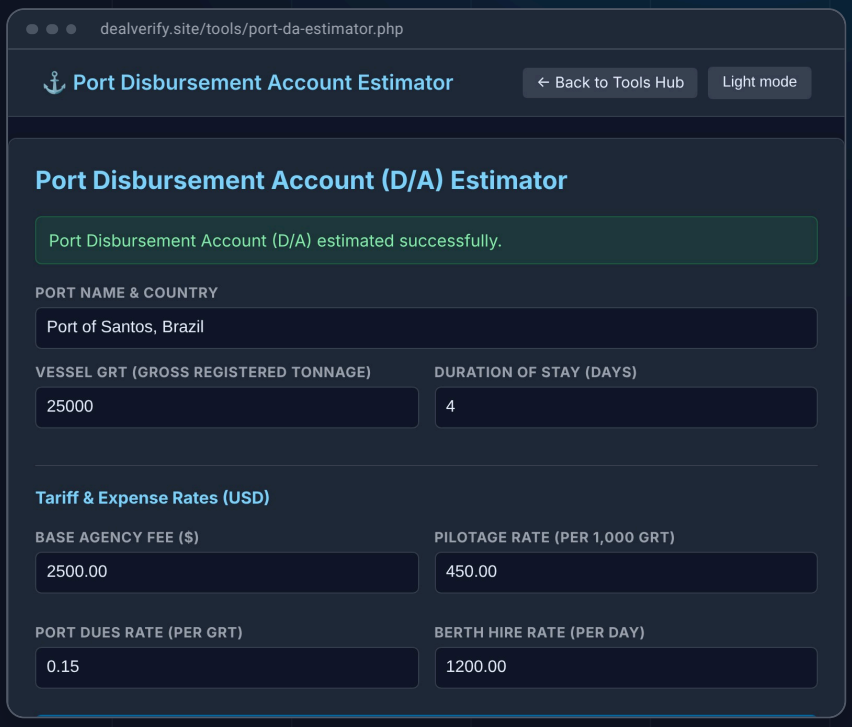
Port Disbursement Estimator

WHAT IT DOES

Enter the port, vessel GRT, days in port and your tariff rates for agency fee, pilotage, port dues and berth hire. The tool adds them into an estimated port disbursement account (D/A).

BENEFIT FOR AGENTS

Budget port costs up front and carry them straight into your landed cost.



08

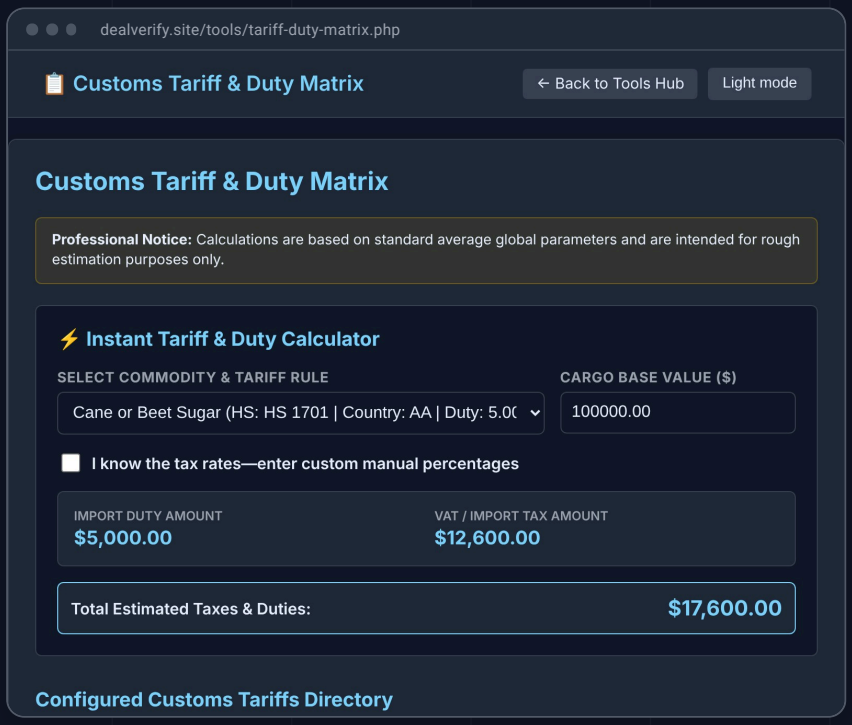
Customs Tariff & Duty Matrix

WHAT IT DOES

Choose a commodity and country rule from the matrix, or type your own duty and VAT rates, then enter a cargo value. The calculator shows import duty, VAT and total taxes. Rough estimates only.

BENEFIT FOR AGENTS

Know the tax cost before the buyer asks. Confirm rates with a customs broker.



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TOOLS 09 AND 10

Find buyers. Convert units.

09

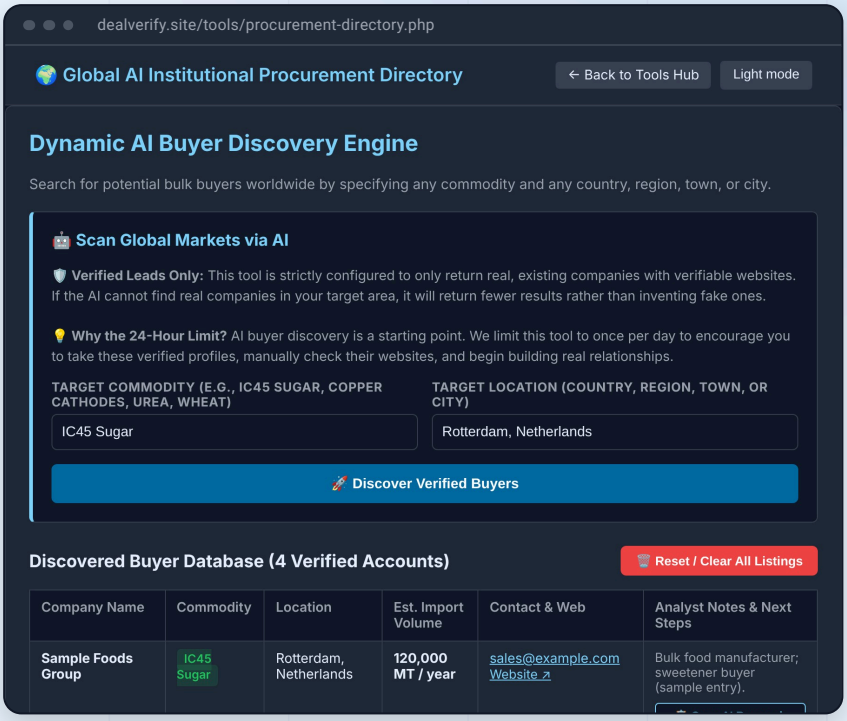
Institutional Procurement Directory

WHAT IT DOES

Enter a commodity and any country, region or city. The AI returns up to five candidate corporate buyers with website, estimated volume and notes, saved to your directory, plus a ready-made research prompt to find the right decision-maker. One search per day.

BENEFIT FOR AGENTS

A daily source of buyer leads to research. Treat every lead as a starting point and check it yourself.



10

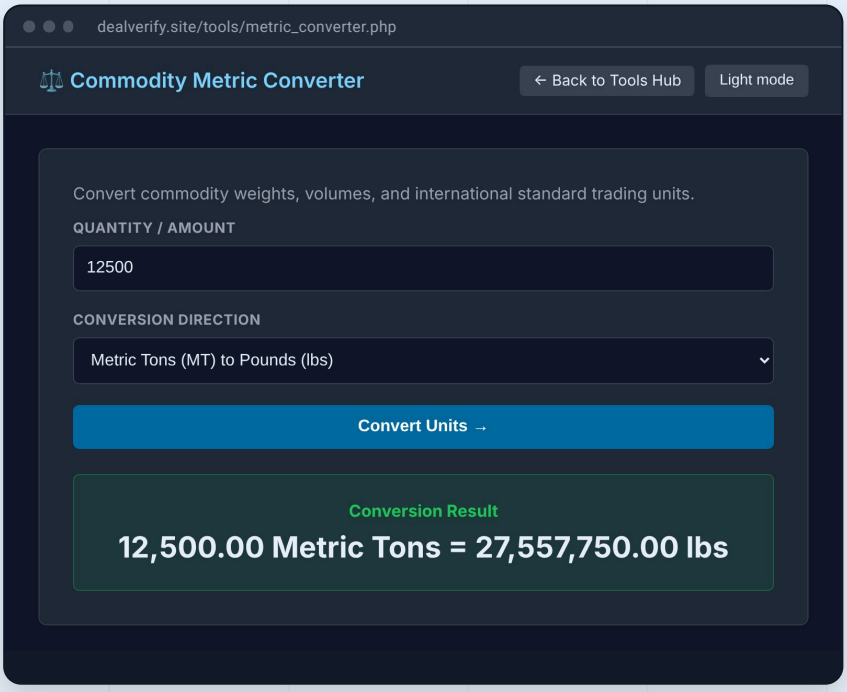
Commodity Metric Converter

WHAT IT DOES

Converts between metric tons, pounds and kilograms, and barrels to metric tons (crude oil approximation).

BENEFIT FOR AGENTS

No more unit mix-ups when a buyer quotes in one unit and a supplier in another.



Screens show sample data. Calculators are estimates for planning and negotiation, not financial, legal, customs or shipping advice. AI results can be wrong: check them before you rely on them.

ONE DEAL, FIVE TOOLS

A sugar deal, checked before you present it.

Sample figures only. Each tool answers one question.

QUALIFY **Deal Viability Qualification**	Target $480 vs market $500, 2 broker links, $9,000 commission pool, proof of funds ready.	**65 / 100** Conditional: renegotiate
READ THE PAPER **AI LOI & Document Analyzer**	12-month LOI, 12,500 MT a month, DLC with no issuing bank named.	**4 red flags** Ask for bank and company details
PRICE IT **Commodity Pricing Engine**	12,500 MT, $5 per MT flat commission, $450 per MT unit price.	**$62,500** Commission, 1.11% effective
COST IT **All-In Landed Cost & Margin**	25,000 MT at $485, freight $38.50, port D/A $45,000, 5% duty, 12% VAT, sell at $650.	**$620.69** Landed per MT, 4.51% margin
SHIP IT **Sea Voyage & Laytime**	Santos to Rotterdam. 72 h laytime allowed, 105 h used, $15,000 a day.	**24–30 days** $20,625 demurrage if late

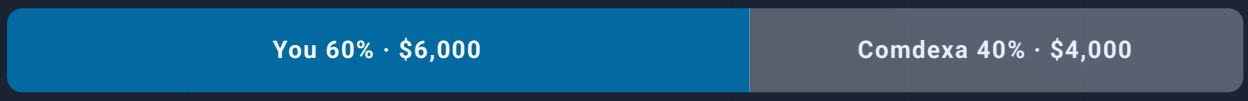
Illustrative sample inputs and outputs from the tools. Each step uses its own sample figures; they are not a single linked calculation, and they are not a forecast of any real deal.

EARN AND JOIN

Use the tools. Keep 60% when the deal closes.

Register free, join for a one-time $49, pass a supplier's quiz and start representing them.

THE 60/40 SPLIT · EXAMPLE ON A $10,000 CLOSED COMMISSION



Comdexa pays you 60% of the agreed commission, and keeps 40% to cover platform operations, vetting and document security. Commission is paid only when a deal closes, bank-to-bank.

ALSO BRING SUPPLIERS?

Sourcing Partners earn 1%.

1% of the agreed commission on every deal a supplier you introduced closes, paid out of Comdexa's 40%. Also an agent? Earn 60% on the buyer deals you bring, on top of your 1%. Do both, earn both.

1
Register free
At dealverify.site.

2
Join for $49, once
Non-refundable. Unlocks courses, tools and live support.

3
Pass the quiz
Learn a supplier's procedures and pass their quiz.

4
Bring buyers
Earn 60% of the commission when a deal closes.

The 1% Sourcing Partner commission applies only to concluded deals, only if the party introduced passed due diligence, while the supplier remains on the platform and you remain active and in good standing. Comdexa verifies counterparties and protects documents; it does not guarantee commercial outcomes and is not a party to contract execution.

START HERE

Register free. Unlock the toolkit when you are ready.

Create your agent account today. We reply to questions within one working day.

Register as an agent

Free to register. One-time $49 to unlock courses, tools and live support.

dealverify.site

Scan to register

EMAIL
info@comdexa.com

PHONE OR WHATSAPP
+852 4647 9931

HEAD OFFICE
RM 1608, 16/F, APEC Plaza, 49 Hoi Yuen Road, Kwun Tong, Hong Kong SAR

OFFICE HOURS
9am – 6pm Hong Kong time (HKT)

VISITS
By appointment. Please book a call or send a message first.

Comdexa Limited is a corporate counterparty verification and document security infrastructure provider incorporated in Hong Kong. Comdexa verifies counterparties and protects documents. It does not guarantee commercial outcomes, financial capacity, or product delivery, and is not a party to contract execution. Tool outputs are estimates and AI-generated results may be inaccurate. Timelines are estimates, not commitments.